#### People Powered Performance

October 31, 2023

# The only national automotive aftermarket manufacturer and distributor.

## **The Highline Warren difference**

The leading national manufacturer and distributor of automotive maintenance products.

Powered by 1,800 employees

Trusted by 130+ private label brands

Manufacture 200 million gallons of liquid automotive consumables annually

12,000+ products suited for EVs

Distribute 1.5 million units of product daily

Offer access to more than 400 of the best brands in the industry

Deliver to 99% of the U.S. population within 2 days

Over 4 million sq ft of owned manufacturing and distribution space

## **Awards and recognition**



2023 National Safety Council Nebraska's Safest Company with Distinction (26 years running)



2021 AutoZone de Mexico Vendor of the Year



2022 Parts Authority Supplier of the Year



2020 Walmart Supplier of the Year for Automotive

2019 Aftermarket Auto Parts Alliance Supplier Award for Outstanding Shipping Performance | 2018 Mahindra's Core Value Award 2017 Aftermarket Auto Parts Alliance Supplier Award – Outstanding Shipping Performance | 2016 Auto Value China Strategic Channel Partner 2016 AutoZone What it Takes to Do the Job Right | 2016 Federated Auto Parts Vendor of the Year – Order Fill | 2016 Pronto Private Brand Supplier of the Year

## Coast-to-coast coverage

20 manufacturing and distribution centers strategically located within 300 miles of every retail hub in the U.S.





# Selection and scale

## **26,000** unique products

**14,000** distinct customers

## 400

of the biggest brands in the industry

## **Our product categories**

**Automotive** lubricant



**Conventional Automotive** Lubricant



Synthetic Automotive Lubricant

#### **Other lubricants**



Hydraulic / Transmission / Gear / Heavy Duty Lubricants Washer fluid & antifreeze



Windshield Washer Fluid



Antifreeze

## **Chemicals**



Fluid (DEF)



#### Stop Leak



## Filtration



Oil / Air / Cabin / **Fuel Filters** 





Appearance & Accessories



Brake Fluid



Wiper Blades



**Other Products** 

## **Our brands**

#### Owned

Competitive, high-quality category champions.





BlueDevil PRODUCTS CODINATIC CONTRACTOR CONTRACTOR AMÓS

#### Licensed

Iconic names that carry the legacy of consumer confidence.







Full-service fighter brands with the

performance power to win share

away from premium labels.

**Private label** 





Unmatched catalog of trusted products to fit any customer.

## Mobil 1

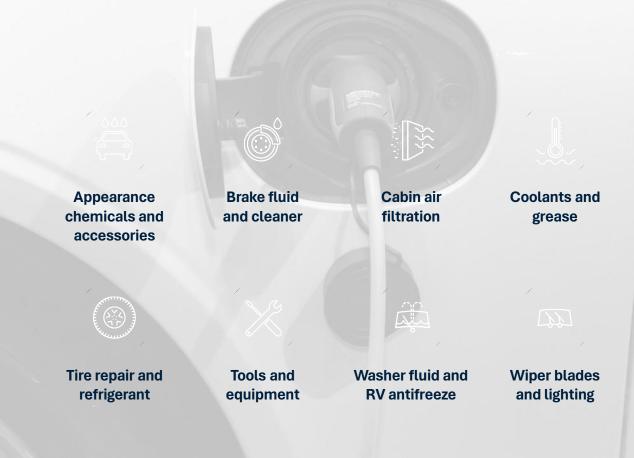




The future is electric

With **12,000+ products** suitable for EVs, Highline Warren is setting the pace of the marketplace.

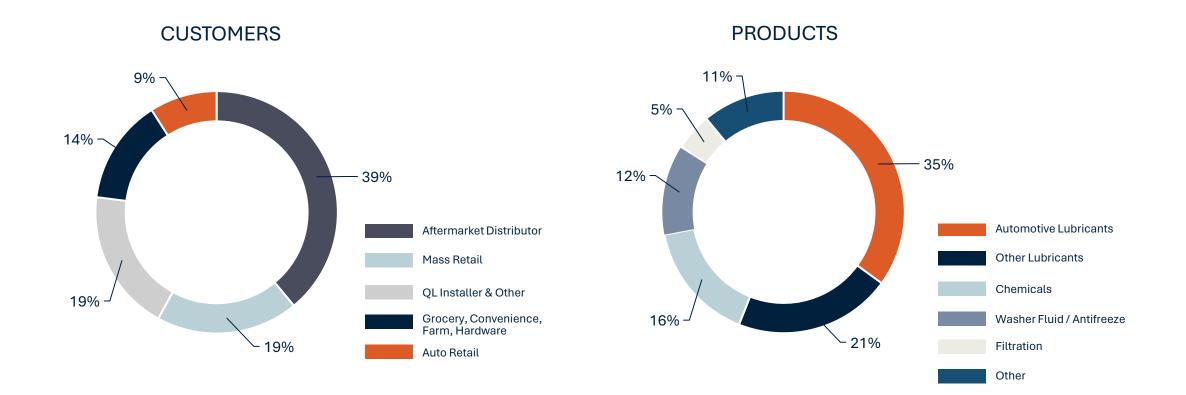
Approximately **1% of all vehicles** in operation in the U.S. are EVs.



Source: Experian Automotive Consumer Trends & Analysis Report – Q2 2023

## Where scale meets selection

26,000 products for 400+ of the industry's biggest brands and 14,000 customers that keep the industry running.



# Solutions that accelerate shared success, tailored for national retail chains to local shops.

## Self-service solutions at your fingertips

BopHighlineWarren.com



Live inventory count

Comprehensive product assortment, including 12,000+ items suited for EVs

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Multiple ordering options



Automated order updates

### Let's partner to create solutions that drive shared success.



HighlineWarren.com

ShopHighlineWarren.com



@HighlineWarren