Join Us for the VIIIual AAPEX Experience!



The Virtual AAPEX Experience provides everything you need to rise to the challenges your customers bring your way—today and tomorrow—all at no cost to you. Join your industry for the Virtual AAPEX Experience, November 3–5, 2020.

Tune in for dozens of top-notch accredited training sessions and watch

as elite trainers in the field provide insights on the most important industry topics. Leading technicians have been selected to create a stellar lineup for you, including accredited courses! Sharpen your business and technical skills—from diagnostics and repairing your business to how to attract top talent, ADAS and more—it's all here.

Registration for the Virtual AAPEX Experience is FREE! That's a great price for all the new products, live demos, elite training and facilitation of one-on-one meetings with suppliers you'll get. Register now to get access to everything you need to build your business this year and beyond.

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TUESDAY, NOVEMBER 3 – THURSDAY, NOVEMBER 5

REGISTER NOW AT AAPEXSHOW.COM/REGISTER

EXPERIENCE Get excited to watch elite trainers in the field provide insights on the most important industry topics.

Training Schedule Check out the Virtual AAPEX Experience's robust training schedule*



NOVEMBER 4, 2020 All times are EST.							
9:00 AM 9:15 AM 9:30 AM 9:45 AM 10:00 AM 10:15 AM			W	ed	ne	sd	ay
10:30 AM					10:30 - 11:30		10:30 - 5:30
10:45 AM					Wheel Speed		Joe's Garage
11:00 AM	11:00 - 1:30	11:00 - 1:30	11:00 - 1:30	11:00 - 1:30	Sensor Testing and		Demos:
11:15 AM 11:30 AM 11:45 AM	ADAS Calibrations and Diagnostics Mike Reynolds Tech Training; Technicians	Essential Diagnostics 1 Eric Ziegler Tech Training; Technicians	Breaking the Mold: Getting Out of the Price Based Model and Into the Value Based Model Murray Voth Business Mngmnt;	Social Media From Concept To Engagement Sara Fraser Business Mngmnt; Shop Owners	Diagnosis DRiV/Garage		(Each demo 20-30 mins, order to change)
12:00 PM					12:00 - 1:00		-360 Payments
12:15 PM					Hunter Training		1 1
12:30 PM							-BG Products
12:45 PM			Shop Owners				-Bolt On
1:00 PM						1:00 - 5:00	-Bosch
1:15 PM						Bolt On	-Broadly
1:30 PM	1:30 - 2:00 Session Recap				1:30 - 2:30	University – Fast Track Your	-Challenger Lifts
1:45 PM 2:00 PM					Diagnostic Alignment Angles Explained DRiV/Garage	Shop's Success	Ĭ
2:00 PM 2:15 PM	2:00 – 2:30 MA Referendum Session					Bolt On	-Coates
2:30 PM						Technology	-Eurovent
2:45 PM							-Hunter
3:00 PM	3:00 - 5:30	3:00 - 5:30	3:00 - 5:30	3:00 - 5:30	3:00 - 4:00		-Kukui
3:15 PM	Aftertreatment	Essential	Next Generation	Creating a	ADAS Training		-Mitchell1
3:30 PM	Diagnosis, the	Diagnostics 2	Diagnostic Sales	Business Culture	Bosch		miconom
3:45 PM	new reality with	Eric Ziegler	Skills	That Employees			-NAPA
4:00 PM	today's electronically	Tech Training; Technicians	Jeremy O'Neal Business Mngmnt;	Embrace Bill Haas &	1		-Shopboss
4:15 PM	controlled	recrimiciums	Service Advisors	Sara Fraser			-TekMetric
4:30 PM	diesel truck			Business Mngmnt;	4:30 - 5:30		
4:45 PM	Tony Salas			Service Advisors	How to make	I .	
5:00 PM	Tech Training; Technicians				Vehicle Inspections improve profits &		
5:15 PM 5:30 PM	iecimicians				help customers		1
5:30 PM 5:45 PM	5:30 - 6:00 Session Recap				Autel		
5:45 PM 6:00 PM							
3.001111							





We've Got Something to Say

In the midst of the COVID-19 crisis, our industry has experienced disruption while business moves ahead. That's given us a lot to talk about. From the pandemic's impact on regulations and sales, to the day-to-day discussion about industry outlook and compliance, and other experiential learning opportunities—if it's important, it's on our minds and in our blog. Visit www.aapexshow.com/ aapex-blog to stay up to date on industry happenings from the perspective of leaders and experts.

Stay Social

Looking for the latest virtual event updates and industry insights? They're all on our social media channels. Check out our latest blogs, videos, news from the automotive aftermarket community and up-to-the minute insights.

It's easy to stay in touch. Find us on these channels and follow #VirtualAAPEX to get updates as they happen:



Facebook: @AAPEXShow



Twitter: @AAPEXShow



Instagram: @aapexshow



LinkedIn: AAPEX

Your Year-Round Product Source

Looking for new products across every category? Or new packaging that stands out on the shelves? Turn to *Product Plus Magazine* for everything you might have missed at AAPEX 2019. It's your go-to for a recap of the award winners as well as photos from AAPEX events and receptions. Stay connected to the products and the people making an impact on the industry. Visit www.aapexshow.com/productplusmagazine to learn



AAPEX is providing a virtual experience with many of the show's same elements presented digitally. Given the State of Nevada's recently announced longterm mitigation strategy for the COVID-19 pandemic, which has indefinitely prohibited events with more than 50 participants, and the severe limitations on international and domestic travel imposed in connection with the pandemic, unfortunately, the traditional in-person event cannot proceed.

Visit aapexshow.com



For 2020, the Virtual AAPEX Experience will serve as the hub of training and connections for our community. By attending this free event, automotive aftermarket professionals like you can access dozens of training sessions—many of which are accredited—on key topics and trends like ADAS, diagnostics, and alternative fuel and electric vehicles, all led by elite technicians. Plus, you can meet one-on-one with suppliers and other potential industry partners to watch demos, get information on new products and technologies, and place orders. This experience is about getting important insights and gaining a competitive edge—while building your network. Stay connected at #VirtualAAPEX.

REGISTER NOW) aapexshow.com/register

ahead of the curve

NOVEMBER 3-5, 2020

#VirtualAAPEX